

This document was created to help you to ask the right questions when preparing to start a new website or online project.

We then use these answers to assist us to supply a better service for your needs and better results for your website.

Please complete the information that is relevant to your situation.

### Instructions

1. This document is designed for a paperless workflow
2. Open in Acrobat Reader and click to type in the appropriate boxes
3. Save the document and email it back to us
4. Acrobat reader can be downloaded for free at: [www.adobe.com](http://www.adobe.com)

### Other materials

Please send us a copy of any relevant documents and promotional materials you may have.

## Dates

- » Date sent to client:
- » Date returned:
- » Project deadline:

## Client Liason Contact Details

- » Name:
- » Work number:
- » Mobile:
- » Email address:

## Client Details

- » Company name:
- » Work phone:
- » Web address:
- » Postal address:

## Budget & Timing:

- » What is the estimated setup budget?

- » What is the required completion date?

## Stakeholders:

- » Who will be involved in decisions regarding the website?

- » Existing suppliers or partners we will need to work with?

## Legals

- » Are there any legal issues we need to consider?

- » Do you own the rights to all materials to be included on the website?

yes     no     don't know

## Project Outline

- » Is the website for your organisation or a specific product, event, service or offer. Outline what this is? (elevator pitch)

- » Why do you need a new website?

- » What does your website need to achieve: traffic, sales, response rates, leads generated, reputation?

- » Target Audience - Who is the website aimed at?

- » Why is your organisation, product, event or service better than your competitors?

- » Do you have a SWOT or similar analysis framework? (Strengths, Weaknesses, Opportunities, and Threats)

yes     no     don't know

## Website management

- » What tasks do you estimate are required to update and promote your website?

- » Who will be updating and promoting your website?

- » What level of computer and internet skills do they have?

- » What is the estimated weekly budget of hours to update and promote the site?

## Website architecture

- » Do you have a site map?

yes     no     don't know

- » Estimated number of sections:

- » Estimated number of pages:

## What features would you like on your website?

- Easy to update by non technical people
- High google (and other searches) ranking
- Business process streamlining or automation
- Shopping cart or other ecommerce
- Optimisation for mobile phones
- Photo and media galleries
- Feedback/contact forms
- Newsletters and signup
- Members only section
- Faster downloads
- Email marketing
- Film/Audio
- Animation
- Calendar
- Statistics
- Surveys
- Film
- Blog

Other required features:

## Search engines (google etc)

- » List the top five search terms (words or short phrases) that people will use to find your website:

- » Additional relevant search terms:

## Social Media and external services

- » Do you have a social media strategy?  
 yes     no     don't know
- » Please list the website addresses of the social media and other external websites linked to this project (eg facebook, twitter, youtube, ebay)

- » Are you planning on integrating further social media and other external websites/services? Please list them.

- » Do you need your new social media profiles setup?  
 yes     no     don't know

## Website design and style

Describe the style for your new website look and design:

- |  |  |
|--|--|
| <input type="checkbox"/> Approachable    | <input type="checkbox"/> High-tech       |
| <input type="checkbox"/> Corporate       | <input type="checkbox"/> Modern          |
| <input type="checkbox"/> Authoritative   | <input type="checkbox"/> Natural/Organic |
| <input type="checkbox"/> Credible/Expert | <input type="checkbox"/> Playful         |
| <input type="checkbox"/> Elegant         | <input type="checkbox"/> Sophisticated   |
| <input type="checkbox"/> Fresh           | <input type="checkbox"/> Helpful         |
| <input type="checkbox"/> Funky           | <input type="checkbox"/> Caring          |
| <input type="checkbox"/> Stylish         | <input type="checkbox"/> Humble          |
| <input type="checkbox"/> Helpful         | <input type="checkbox"/> Prestigious     |
| <input type="checkbox"/> Simple/Clean    | <input type="checkbox"/> Slick           |

» Other words?

» Do you have a style guide or other corporate requirements?

- yes     no     don't know

» Do you have any imagery or colours in mind for your website?

## Accessibility

» Do you require accessibility compliance such as WCAG 2?

- yes     no     don't know

» Will the site be viewed on any special screen size or device?

## Content

» What types of content will be on your website - eg text, photos, audio, and their current format - eg digitised, hard copy?

» What content has currently been produced?

» What new content needs to be produced?

» Do you need assistance producing the new content?

- yes     no     maybe

» Do you have any other related materials such as marketing?

## Your Current Website

» What is good about your existing web site?

» What is bad about your existing web site?

» What levels of traffic is it currently receiving? If possible please provide access codes to your statistics package.

» How is your website performing for your objective?  
(Traffic/ Sales / Response rates/ Leads generated/ Reputation):

» Who is your current host and hosting package?

» Are you happy with your hosting service?

yes     no     maybe

## Competition and Genre

» List your competitors websites and other important websites in your market/genre?

» What are they doing well?

» What are they doing badly?

## Websites you like

» Provide examples of websites (or parts of websites) you like the design and functionality(from any industry):

## Other Comments?